Export Express

How We Help

- Export Solutions: Distributor Search Helper
- Identify and pre-screen a minimum of 5 quality distributor candidates per country
- Quickly schedule meetings with distributor top management
- Guide and participate in proven 10 step distributor assessment process
- Serve as a team player and sounding board throughout the distributor search project
- Detailed understanding of distributor's cost calculation, able to help client obtain fair <u>value</u> margin structure from distributor



 Results! Distributors provide strong consideration to Export Solutions' client projects due to our visibility on more than 300 distributor search projects and ownership of the industries distributor database

Distributor Search Helper for:





Contact Greg Seminara at (001)-404-255-8387 to discuss your project. gseminara@exportsolutions.com www.exportsolutions.com